

**HSCC (India) Limited**  
**on behalf of**  
**ALL INDIA INSTITUTE OF MEDICAL SCIENCES,**  
**NEW DELHI**

**Date: 09.01.2019**

**AMENDMENT No. – I**

**Project Name: Expression of Interest for Design, supply, installation, testing, commissioning, operation and maintenance of 10 MWp Solar power plant on RESCO model at National Cancer Institute at Badsa, Jhajjar, Haryana**

**Tender No. HSCC/AIIMS/NCI-Jhajjar/EOI-Solar/2018 Dated 18-12-2018**

**Reply to Pre Bid Queries raised by bidders during pre -bid meeting held on 04.01.2019 at HSCC, Head Office, Noida**

**1. The Last date of submission & opening of EOI has been extended as follows:**

Last date to fill/upload the EOI online **upto 15:00 hrs. on 22.01.2019**

Date of Opening of EOI online **on 22.01.2019 at 15:30 hrs.**

<i>Sl.No</i>	<i>Pg. No.</i>	<i>Cl.No.</i>	<i>Description as per EOI</i>	<i>Bidder Queries</i>	<i>Reply</i>
<b>1</b>	<b>6</b>		The applicant should visit the site and make an assessment of the job based on the availability of land. A tentative location for proposed solar power plant has been marked on Master plan of the campus and enclosed at Annexure III.	Annexure III is missing.Request you to please provide the same.	Annexure-III - Master Plan Jhajjar is already a part of EOI document.

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2	7	4b	<p>Firm should have satisfactorily completed the works as mentioned below during the last 7 years, ending up to previous day of last date of submission of EOI:</p> <p>1) Design, supply, installation, testing and commissioning, including operation and maintenance of one 8 MWp Solar Power Plant of RESCO model .</p> <p align="center">or</p> <p>2) Design, supply, installation, testing and commissioning, including operation and maintenance of 2 no. of 6 MWp Solar Power Plant of RESCO model.</p> <p align="center">or</p> <p>3) Design, supply, installation, testing and commissioning, including operation and maintenance of 3 no. of 4 MWp Solar Power Plant of RESCO model.</p>	<p>We request you to please amend this clause. As our company works under RESCO mode only and as a solar developer it is difficult to get a single rooftop capacity of 8 MW or 6 MW or 4 MW at the single premise.</p> <p>We would suggest to include two criteria:</p> <p><b>a) General Cumulative Capacity:</b> Under this condition, bidders have to confirm a cumulative rooftop plant commissioned till the date of Issuance of EOI should be 8 MW or 10 MW.</p> <p><b>b) Individual Capacity:</b> The bidders must have commissioned a single rooftop plant of at least 1 MW until the date of issuance of EOI.</p> <p>Documents such as Work completion certificate/PPA should be submitted as a proof of meeting the above qualifying criteria.</p>	<p>An experience of rooftop or ground or with space frame will be considered.</p>
3	7	4e	<p>The Firm should have positive Net Worth and should not have incurred loss in more than Two years in last Five years ending 31st March 2018 duly certified by the Chartered Accountant. (audited balance sheet to be submitted)</p>	<p>We request you to please amend the clause of profitability. Our organization works entirely on RESCO model. Generally under RESCO mode, a company takes at least 7-8 years to generate profit from its existing projects. Our company Amplus Energy Solutions Pvt Ltd has been incorporated in the year 2013. So it is not possible to fulfill this criteria.</p>	<p>As per EOI conditions</p>

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<b>4</b>	7	4a	Firm shall have Average annual financial turnover of Rs 30.00 crores in last three financial years i.e. 2015-16, 2016-17 and 2017-18.	We request you to please reduce the average annual turnover to Rs 20.00 crore.As we are growing organisation our turn over has been steadily growing.It can be evident from the last 3 year turnover a) During 2015-16 turnover was 1.98 crore b) During 2016-17 turnover was 18.98 crore c) During 2017-18 turnover was 54.5 crore  Thus relaxation of this criteria will ensure our committment to quote the most competitive tariff rate.	As per EOI conditions.
<b>5</b>	15	Sr no 3	Proposal validity 6 months from last date of Submission of Proposals	Requesting elaboration on this point	As per EOI conditions
<b>6</b>	18-19	Annexure- I & II		These referred annexured are difficult to submit because generally installation and commission(I&C) are done by third party vendors.Vendors carryout the work as per their requirement (Personnel & Tools).However, we ensure the timely completion of the work with the	As per EOI conditions
<b>7</b>				Please share out the contact details of the SPOC for this tender	Mr Rajeev Kotia/ 8376906994; hsccelectrical@gmail.com
<b>8</b>			Contact Details	Please provide coordination of the site visit.	Mr Vashist/ 9968361969, Sonu Mohammad/ 8930801681
<b>9</b>			Electricity Consumption Details	Please provide electricity bills ,consumption details and sanctioned /contract demand and connection/metering details.	Will be mentioned in RFP
<b>10</b>			Timelines	Please mention the overall bid process timelines upto the project award.	will be mentioned in RFP

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<b>11</b>			Roof/Land Details	Like other tenders, we request you to please provide us the complete list of roofs with the details, like roof area, type, capacities, google coordinates etc. Also the land details with detailed dwgs. and layouts.	Already part of Section -1 clause 1.2 of EOI document.
<b>12</b>			Subsidy/Incentive	You are requested to approach MNRE for the subsidy to be provided to the bidders. As per the policy of MNRE, subsidy for the Govt. buildings are available at present. We request you to please approach MNRE for the sanctioning of subsidy so that bidders can provide the competitive tariff.	Will be provided at the time of RFP
<b>13</b>			Project Completion Timelines	We request that the time lines for the project completion shall be at least 12 months and should start from the date of access to roofs and bidders should not be penalized if not given clear access of the roofs or lands.	Will be mentioned in RFP
<b>14</b>			Affiliate	Like other tenders please include the clause of Affiliate that the bidder can use the technical and financial capability of its affiliates.	As per EOI
<b>15</b>			Net Metering	Please clarify whether this project comes under Net Metering mode, and if yes then whose responsibility for obtaining the permissions and bear the cost of Net Metering.	It will be under NET metering. Successful bidder will be responsible for obtaining all permissions. Statutory fee deposited, if any, will be reimbursed on submission of proof.
<b>16</b>			Module	Module shall be open category if subsidy is not linked.	at the time of RFP
<b>17</b>			Evacuation	Higher Capacity Inverters shall be allowed up to 100 kWp, As they are more efficient instead of putting up of multiple inverters.	As per statutory guidelines by MNRE or other Govt agencies

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<b>18</b>			Annexure-I and Annexure-II	Please delete these two formats as they are not required in Resco Model tenders.	As per EOI
<b>19</b>		Clause No.4(C) , Page No.7	c) The Firm is required to submit certificate of completion of assignment from the respective Client as a proof of meeting the above qualifying criteria. Own works / Certification of the firms shall not be considered for prequalification.	We have executed 50 MW SPV Power Project in RESCO mode, Tender Floated by UPNEDA (UP State Nodal Agency for Implementation Solar in State). PPA (Power Purchase Agreement) signed with UPPCL for 25 Years. So, requesting HSCC to kindly confirm that the above mentioned Project shall be considered for meeting the required subject Tender Technical Eligibility Criteria.	Experience in the name of agency executing PPA will be considered.
<b>20</b>		-	Soil Test Report	Kindly provide soil test Report if any.	At the time of RFP
<b>21</b>		-	Module Mounting Structure	Kindly Provide the Module Mounting Structure Drawing and details if any.	Bidder has to prepare the drawing & will get the approval of HSCC/ Client before executing the work.
<b>23</b>			Clause 4.1.g: Brochures and Annual reports of last seven years.	Our company was incorporated in 2013 and we have a portfolio of 1000 MW ground mounted projects and 40 MW solar rooftop projects. We request Annual reports of last five years should be considered and Brochure of latest year.	As per EOI document.
<b>24</b>			Annexure II: Equipment capabilities	We request that Annexure II can be provided by successful bidder who has been awarded the project and not by bidding companies as I&C work is subcontracted and at EOI stage it is not possible to final the I&C vendor. Therefore, we request that details as Annexure II should be deleted at EO stage.	As per EOI document

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<b>25</b>			General: Technical specifications	Technical specifications are not provided in EOI, please provide the same.	It is on RESCO model. Technical specifications, if any, will be the part of RFP.
<b>26</b>			Clause 4.b, pg no. 7: Firm should have satisfactorily completed the works as mentioned below during the last 7 years, ending up to previous day of last date of submission of EOI	We have executed cumulative capacity of 500 MW ground mounted solar power projects under state/central government under RESCO mode wherein we had bid from Hero Solar Energy Private Limited and executed projects from 100% subsidiary (SPV) of bidding company ( Hero Solar Energy Private Limited). We understand from tender that such projects shall be eligible for Qualifying requirements if we shall be submitting EOI from Hero Solar Energy Private Limited. Every tender issued by SECI/NTPC allows such projects. We request that same should be allowed in this EOI also.	Experience in the name of agency executing PPA will be considered.
<b>27</b>			Clause 4, pg no. 7: Qualifying requirements	Can bidder rely on the technical and financial experience of it's affiliate, wherein, definition of affiliate will be as per companies act? This is provided in tenders issued by NTPC/SECI.	As per EOI document
<b>28</b>			Sanctioned load	Please provide the sanctioned load of AIIMS Badsa.	At the time of RFP
<b>29</b>			Clause 4.b, pg no. 7: Firm should have satisfactorily completed the works as mentioned below during the last 7 years, ending up to previous day of last date of submission of EOI	We request that technical eligibility should be for cumulative solar projects of 5 MW or more executed by bidder or its 100% subsidiaries.	As per EOI document
<b>30</b>			EOI submission date	We request that EOI submission date should be extended by atleast 1 week as site survey is to be conducted.	Last date has been extended . 22.01.2019 upto 15:00 hrs
<b>31</b>			Clause 4.1.g: Brochures and Annual reports of last seven years.	Annual reports of last five years and the latest Brochure of the organization should be considered.	As per EOI document

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32			Annexure II: Equipment capabilities	We request that Annexure II can be provided by successful bidder who has been awarded the project and not by bidding companies as I&C work is subcontracted and at EOI stage it is not possible to final the I&C vendor. Annexure II should be deleted at EOI stage.	As per EOI document
33			Clause 4.b, pg no. 7: Firm should have satisfactorily completed the works as mentioned below during the last 7 years, ending up to previous day of last date of submission of EOI	We request you to consider cumulative experience of 5 MW in RESCO Mode in last 7 years. Company Credentials, Positive Networth, balance sheet and Source of funding should be evaluating criteria.	As per EOI document
34			Clause 4, pg no. 7: Qualifying requirements	Can bidder rely on the technical and financial experience of its affiliate, wherein, definition of affiliate will be as per companies act? This is provided in tenders issued by NTPC/SECI.	As per EOI document
35			Sanctioned load	Please provide the sanctioned load of AIIMS Badsa.	At the time of RFP
36			Clause 4.b, pg no. 7: Firm should have satisfactorily completed the works as mentioned below during the last 7 years, ending up to previous day of last date of submission of EOI.	We request that technical eligibility should be for cumulative solar projects of 5 MW executed by bidder or its 100% subsidiaries.	As per EOI document
37				Refer tender document clause 4 (b) kindly amend the Para (1) 5 year instead of 7 year and one 5 MWp Solar Power Plant of RESCO model instead of 8 MWp solar plant  OR  2 no. of 3 MWp Solar Power Plant of RESCO model instead of 2 no. of 6 MWp Solar Power Plant of RESCO model  OR  3 no. of 2 MWp Solar Power Plant of RESCO model instead of 3 no. of 4 MWp Solar Power Plant of RESCO model	As per EOI document

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38				Refer tender document clause no.1.2 point c mentioned in The space frame at point (c) is “proposed at 20 feet height so that area under it can be utilized for patient related services “. Due to raised structure the project cost will exceed. We would like to request you that this project should apply for subsidy in MNRE. So that, we can give per unit price accordingly.	Subsidy, if any, will be part of RFP
39				Please provide us the Contract Demand of AMIIS as mention in tender. Also, provide switch yard distance from the solar site in your premises.	1. Contact demand will be part of RFP. 2. Switchyard distance already enclosed as Annexure-III in the EOI document
40				We request you kindly provide draft copy of Power Purchase Agreement for better understand of our responsibility and project timeline.	At the time of RFP
41				We request you kindly do this project in both way as RESCO or EPC.	RESCO model as per EOI
42				As per form D on page no.17 mentioned financial information only 5 year but as per clause no.4.1 point g on page no.10 mentioned in ‘Brochures and Annual reports of last seven years’ therefore we request you to kindly amend the Brochures and annual reports of last 5 year instead of 7 year.	As per EOI document

**All other terms & Conditions of the Tender shall remain unchanged.**

**Prospective bidders are advised to regularly scan through HSCC e-tender portal <http://www.tenderwizard.com/HSCC> and HSCC Website [www.hsccltd.co.in](http://www.hsccltd.co.in) as corrigendum/amendments etc., if any, will be notified on this portal only and separate advertisement will not be made for this.**

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GM (E), HSCC (India) Ltd.